

ASSET MANAGEMENT SERVICES

Optimizing Performance
Maximizing Cash Flows
Mitigating Risk





Helping asset owners
navigate the complexities of
a rapidly changing market.

Managed

2.2_{GW}

of large commercial
and utility solar assets

Representing

60+

projects since

2009

which include

1.2_{GW}

of assets transitioned
to operations in

2016

\$3B+

Total value of solar assets

500+

project agreements under
management, with

4000+

ongoing obligations

Variety of project sizes, location, and PPA structures

Large commercial and utility power plants ranging
from a few hundred kilowatts to hundreds of

Megawatts

Strong partnerships with multiple
O&M providers and vendors

We treat your assets as our own.

EXPERIENCED WITH WIDE VARIETY OF OFFTAKE MECHANISMS, FINANCING STRUCTURES, JURISDICTIONS, ENERGY MARKETS AND PV EQUIPMENT SETS



PROVEN TRACK RECORD OF ASSET OPTIMIZATION, ISSUE RESOLUTION, COMPLIANCE AND RISK MITIGATION

ASSET MANAGEMENT SERVICES

Whether you're looking for a full-service solar asset management partner or need support in a few critical areas, Canadian Solar Asset Management Services has the experience, expertise and capabilities to help navigate the complexities of a rapidly changing market.

PROCESSES AND CAPABILITIES

Canadian Solar Asset Management Services has a robust set of processes and capabilities in areas such as power market operations, operations management and operations transition. Our suite of services for commercial, industrial and utility solar asset owners include:

- Revenue and cashflow optimization
- Risk and upside incentive strategies
- Contract management and compliance
- Financial administration (insurance, taxes, equity distributions)
- Power market operations (scheduling strategies, trend analysis, settlements, forecasting, imbalance risk)
- Hedges, merchant energy, complex PPA structures
- In-depth performance modeling, analysis and optimization
- O&M contractor management
- Warranty and spare parts management
- NERC and CIP compliance, regulatory management oversight
- Incident management (safety, security, environmental, compliance, performance)
- Project management (operations transition, commissioning, relocations, decommissioning, repowering)
- ITC market recapture and secondary market strategies

OUR DEDICATED TEAM has managed more than 2.2 GW of commercial and utility solar power plants worldwide, representing hundreds of millions of dollars in annual energy revenues. We understand the owner's perspective and treat your assets as our own.

CONTACT US

CANADA (GLOBAL HEADQUARTERS)

Canadian Solar Inc.

545 Speedvale Avenue West

Guelph, Ontario, Canada N1K 1E6

T +1 519 837 1881, F +1 519 837 2550

M Asset_Management@canadiansolar.com

UNITED STATES

Canadian Solar (USA) Inc.

3000 Oak Road, Suite 400

Walnut Creek, California USA 94597

T +1 888 998 7739, F +1 925 866 2704

AUSTRALIA

Canadian Solar Australia

42-44 Stephenson Street, Cremorne,
3121, VIC, Australia

T +61 3 8609 1844



CANADIAN SOLAR INC. November 2020 | All rights reserved
Asset Management Services Brochure V3_J1_A4